### MISSOURI OPERATOR SERVICES PROVIDERS AS OF 3/22/94

COMPANY NAME	STATION	PERSON	CALLING CARD	TARIFF DATE
ALLNET	1.75	3.50	X	6/15/89
ALTERNATE COMMUNICATIONS TECH	1.5	2.40	0.50	1/1/92
AMERICALL DIAL 0	1.05	2.40	6.90	8/23/89
AMERICAN NETWORK EXCHANGE	1.05	2.40	0.50	1/25/93
ASCOM	1.05	2.40	0.50	10/1/91
ATC	1.47	2.95	0.65	2/19/93
AT&T	1.94	3.50	0.80	12/1/93
BRANSON TELEPHONE	1.75	135	1.75	8/17/92
CABLE & WIRELESS	1.05	2.40	0.50	12/28/90
CAPITAL COMMUNICATIONS	1.47	2.95	0.65	2/25/94
CAPITAL NETWORK SYSTEM	3.95	3.95	2.95	11/1/93
CONNECT AMERICA	1.75	1.75	1.75	1/29/93
CONQUEST	1.47/1.97	2,95/3,45	0.65	11/6/93
CYPRESS TELECOMMUNICATIONS	1.75	3.50	Х	1/10/94
DIAL US	1.05	2.40	0.50	3/4/94
DIAL USA	1.05	2.40	0.50	6/2/89
FIBERLINE	1.05	2.40	0.50	12/27/90
GE CAPITAL COMMUNICATION SVCS	1.47	2.95	X	1/10/94
INTELLICALL	1.10	2.40	0.65	8/20/92
INTERNATIONAL TELECHARGE	1.47	2.95	0.65	9/6/93
INTERTEL NET	1,05 Collect 1,55	2.40 Collect 3.00	X	8/23/91
LCI INTERNATIONAL	1.47/1.97	2,95/3,45	0.65	8/16/93
LDDS OF KANSAS CITY	1.05	2.40	0.50	8/9/92
LONG DISTANCE NETWORK	1.05	2.40	1.05	3/25/92
LONG DISTANCE OPERATOR SVCS-OP HDLD	1.15	3.50	1.15	10/21/93
LONG DISTANCE OPERATOR SVCS-AUTO	0.85	2.40	0.85	10/21/93
LUBBOCK RADIO PAGING	1.05	2.40	0.30	8/25/93
MCI	1.05	2.40	0.50	9/14/92
MCI PRISON SERVICE	1.05	2.40	X	6/30/89
METRO COMMUNICATIONS	1.47	2.95	0.65	12/9/93
METROMEDIA	1.05	2.40	0.50	6/20/93
MID-COM	1.05	2.40	0.55	7/1/92
NORSTAN	1.05	2.40	0.50	8/14/92
NORTH AMERICAN	1.47	2.95	0,65	3/25/93
OPERATOR SERVICES CO	1.47	2.95	0,65	4/23/93
OPTICOM	1.47	2.95	0.65	10/16/92
QUEST	1.47	2.95	0.65	10/1/92
SECURITY TELECOM	1.94	3.50	X	2/19/94
SPRINT	1.47	2.95	0.65	5/1/93
STRATEGIC ALLIANCES	1.35 & 1.75	3.50	0.50	8/29/93
SWBT	.70/.90/1.10	2.40/3.00	.35/.65	1/1 <b>3/9</b> 2
TELECONNECT	1.05	2.40	0.50	5/7/93
TELEDIAL AMERICA	1.47	2.95	0.65	3/10/94
TEL-SPAN COMMUNICATIONS	1.05	2.40	0.50	2/11 <b>/9</b> 4
TELTRUST	1.47	2.95	0.65	7/2/93
TRANSNATIONAL	1.05	2.40	0.55	12/3/92
UNITED TELE LONG DISTANCE	1.47	2.95	0.65	3/26/93
US LONG DISTANCE	2.95	3.50	1.98	2/11/93
US OSIRIS	2.91	5.25	2.00	3/17/94
VALUE ADDED	1.05	2.40	0.50	5/ <b>25/9</b> 2
WEST COAST TELECOMMUNICATIONS	1.47	2.95	0.65	1/24/94
WESTEL	1.05	2.40	0.50	1/13/93
WILTEL	1.47	2.95	0.65	10/11/93
WORKING ASSETS	1.05	2.40	0.55	5/13/93

# WE JUST MADE THE CHARGES OLLECT EASIER TO ACCEPT.

## 1-800-COLLECT

America's Least Expensive Way To Call Someone Collect."

Use It Every Time You Make A Long Distance Collect Call (1-800-265-5328).

Prending State Regulatory Approve Based On 4/86 Tariffed Rates.



America's Most Expensive Way
To Call Someone Collect.

### 1-800-COLLECT

America's Least Expensive Way
To Call Someone Collect:

Save up to 44% every time you make a long distance collect call.

ray not based on a 3 minure ATST operator ola ed interstate da . Pending trate reculatory sporovay Based on 4 92 far ffed tates



CAR-RT PRESORT \*\*\*RR04



Dear

AT&T has come up with a way to make your long distance calling card calls easier and more convenient than ever.

Oh yes, and save you money, too.

#### Just remember 1 800 CALL ATT.

From now on, instead of dialing "0" to piace a long distance call with your Southwestern Bell cailing card, simply dial 1 800 CALL ATT. When you hear the voice prompt, press "1," then the number you want to call and your card number.

That way you'll always get through to the person you're calling on the AT&T Network. You don't even have to be at an AT&T phone. The number works on all phones — home, office, or public. And it guarantees that you never get overcharged by some phone company you never heard of.

Better vet, you simply can't ent a lower price using your Southwestern.

Bell calling card for domestic long distance calls.

There's nothing to sign up for. No enrollment fee to pay. Just use 1 800 CALL ATT every time you make a domestic long distance call and you'll save 20% off AT&T's standard calling card rates. In fact, 1 800 CALL ATT adds up in lots of ways to make your life simpler.

- . True security. No mysterious overcharges.
- True convenience. No change in your current calling card number.
- True simplicity. One number to reach AT&T from any phone, any place, any time.
- True savings. Save 20% off AT&T's standard calling card rates. That's
  the lowest price available anywhere on domestic long distance calls
  you make with your Southwestern Bell calling card.

You'll find simple dialing instructions for using 1 800 CALL ATT on the handy attached stickers. Put them where you'll see them next time you make a call.

Now staying in touch when you're away from home is easier than ever. And less expensive. And aren't those the two things you want most from your calling card?

Sincerely,

From White

Tom White

AT&T Consumer Marketing Manager

Promotion ands March 31, 1994. Discount does not apply to the following calls: Reach Out and Card Only #1 calls spanning rate periods, international calls, 976 calls, 708 calls, 900 services, and conference calls. Intrastate discounted where available.

Exhibit No.:

Issue: Marketing Operator Services
Witness: Cynthia S. Tieperman
Type of Exhibit: Surrebuttal Testimony
Sponsoring Party: Southwestern Bell Telephone Company
Case No.: T0-93-116

### SOUTHWESTERN BELL TELEPHONE COMPANY

CASE NO. TO-93-116

SURREBUTTAL TESTIMONY

OF

CYNTHIA S. TIEPERMAN

St. Louis, Missouri November 1992

Attachment 5

Surrebuttal Testimony Cynthia S. Tieperman

were trialing this offering in Texas, and would be evaluating the results of that trial to determine whether or not we should offer commissions in the other states. The current plans, as I understand, are to begin offering commissions to private payphone vendors in Missouri in late 1993.

- Q. MR. PACE BRINGS UP SEVERAL ISSUES THROUGHOUT HIS TESTIMONY REGARDING BILLING & COLLECTIONS, VALIDATION, ACCESS CHARGES, ETC. SAYING THAT SOUTHWESTERN BELL'S OPERATOR SERVICES CANNOT BE CONSIDERED SUBSTITUTES TO THOSE PROVIDED BY OTHER CARRIERS BECAUSE OF THE WAY THESE SERVICES ARE HANDLED. DO YOU FEEL THE NEED TO RESPOND TO THIS?
- A. No. All of these issues were addressed in the 3-tier filing

  (Docket 91-278) and are not relevant to this docket. MICPA is, once
  again, using this docket as a vehicle to air unrelated issues.
- Q. WOULD YOU SUMMARIZE YOUR TESTIMONY?
- A. Southwestern Bell's Operator Services are substitutes for those provided by at least 31 other certificated companies in Missouri. These competitor's Operator Services have all been authorized to provide the service within Southwestern Bell's territory and have been classified as competitive. Southwestern Bell has evidence that consumers are using these alternatives which is substantiated by Southwestern Bell's market research, usage trends, and responses from intervenors to our data requests. Therefore, Southwestern Bell's Operator Services should be classified as transitionally competitive.

### Q. DOBS THIS CONCLUDE YOUR TESTIMONY?

A. Yes.